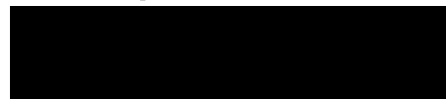


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25X1A2g



Country: International

Subject: Comment on Dissolving Pulp Production

*See 53*

Place Acquired: - -

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Source :



1. Dissolving pulp capacities for 1953 for the major producing countries are as follows:

US and Canada	1,500,000 tons
Sweden	440,000 tons
Japan	200,000 tons
Norway	150,000 tons
West Germany	140,000 tons
East Germany	130,000 tons
Poland	65,000 tons
Austria	50,000 tons
Czechoslovakia	40,000 tons

2. It is expected that near capacity production will be attained in all countries. Unfortunately we have been unable to get a line on either capacity or production in USSR or Communist China.
3. It is interesting to note that for the first time in many years, Czechoslovakia is offering to sell dissolving pulp to Western Europe. This is of interest because the combined production capacity of Poland, Czechoslovakia and East Germany (235,000 tons) is not equal to their consumption requirements which we estimate to be 250,000 tons for 1953.
4. US produced dissolving pulps bring substantially higher prices in foreign markets than the competition gets. For example, we can sell our pulp in Western European ports for from US \$30 to US \$40 per ton

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higher than Scandinavian pulps. In Mediterranean ports our prices run US \$25 to US \$35 higher and in Japan from US \$14 to US \$24 per ton higher. There are two reasons why we can get these higher prices:

- A - The superior quality of our product
- B - The technical services which we provide.

- end -

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